

## #4 Dansk Cherry Dinnerware



### Dansk Bing Cherry Cherries Red Bands 2 Dinner Plates NICE

#### Description:

2 Dinner Plates. 11". This is a great pattern. Dansk Bing Cherry only made from 2003 to 2004—it is now discontinued. Red rings/bands/stripes with red cherries cherry center. Hand painted, made in China. We have a lot of pieces in this wonderful pattern up for sale this week. All in great condition. No chips, no cracks, no crazing.

Winning Bid:

**\$126.45/9**

Ended: 7/30/06

History: 20 bids/9 auctions

Starting Bid: \$9.99 ea

Winner: NJ, MI

Viewed

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### The Story

Finally, a story about something I bought myself! And to make it even more interesting, I bought it on eBay. It was July of 2006 and I was getting ready to teach my first Live Boot Camp. I was extremely nervous about it.

I wanted it to be the best experience EVER for my first nine students. I had been working on the event with my mentor, Kevin Nations. The event had been looming in my future like a monster, and I was terrified to think about it. Kevin was going to be in Florida at Mark Victor Hansen's *Mega Book Marketing* seminar, and Peter and I were also going to attend.

In Orlando at the seminar, Kevin and I sat down and hammered out the schedule. He assured me that my first Live Boot Camp was going to be an incredible success. Kevin also told me that my nine students (Lynette, Janet, Saul, Linda, Jen, Pat, Louise, Lia, and CJ) would take away life-long lessons and invaluable experiences.

I thanked him for the vote of confidence, and off Peter and I went to swim with the manatees in a Florida River. It was so scary, but I plugged my nose and jumped in with the huge mammals (and a crocodile). Yikes! The manatees turned out to be as sweet as you can imagine and the croc kept its distance.

As soon as I flew back to Palm Desert, I decided that to make my first boot camp even better, I would buy a set of dishes on eBay and demonstrate how to sell them back on eBay for profit. I bought this Dansk set on eBay (seventeen pieces) for \$33 plus \$12 shipping, so I was in for \$45.

I sold the dinner plates for \$11 each at auction! I sold some of the other pieces for their starting bid of \$9.99. All told, I received \$126.45 in nine auctions for items I paid \$45 for on eBay. I proved that you didn't have to leave your house to make money selling on the Internet!

The key to this success story was using the Dralle Method and also being able to identify the pattern. The eBay seller from whom I bought this set had NOT put the pattern name in her title. Her mistake was my good fortune.

My first boot camp took place the last week in July at the Lodge in Rancho Mirage. The first student to enter the room was Saul. After the weekend was over he told me this: "My wife signed up to attend, but I told her she was crazy. I didn't believe in you or any of this. I told Anne that I would take her place to prove my point. An hour into the class I called Anne and told her, 'This girl is the real deal.'" That made all my hard work worthwhile!

The key to making my first Live Boot Camp such a success was careful planning, being passionate about helping others, not being afraid of the monsters and plugging my nose and jumping in! I hope you always plug your nose and just jump in.

